

Message Text

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SUBJECT: TECHNICAL REVIEW OF NICSMA IVSN BIDDING

-- DOCUMENT

REF: USNATO 1691

1. AS REQUESTED REFTEL, TRI-TAC AND DCA REVIEWED IVSN BIDDING COMMENTS. THEIR PRELIMINARY COMMENTS ARE BEING HAND CARRIED TO MISSION BY MR. ED GENTRY.

2. BECAUSE OF TIME CONSTRAINTS, COMMENTS ON OPERATION AND MAINTENANCE SECTIONS OF BIDDING DOCUMENTS ARE EXTRACTED FROM DCA AND TRI-TAC INPUTS AND QUOTED BELOW:

A. BEGIN TRI-TAC COMMENTS. "A. THERE IS NO APPARENT REQUIREMENT FOR A BIDDER TO PRESENT TRADE-OFFS AFFECTING LIFE CYCLE COST, I.E., MINIMIZING THE NUMBER AND SKILL LEVEL OF OPERATION AND MAINTENANCE PERSONNEL. ALSO, IF BIDS ARE TO BE EVALUATED ON THE BASIS OF LIFE CYCLE COST AS WE UNDERSTAND HAD BEEN SUGGESTED, THERE ARE NO CRITERIA FOR SUCH AN EVALUATION. B. THE ONLY PLACE WHERE COST EFFECTIVENESS IS MENTIONED IS IN VOLUME II, PART 3,
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SECTION 7, UNDER MAINTENANCE PHILOSOPHY. IT IS ONLY

MENTIONED IN TERMS OF THE COST EFFECTIVENESS OF MAINTENANCE. NO DEFINITION OF COST OR EFFECTIVENESS IS GIVEN.

WITHOUT THAT DEFINITION, A BIDDER CANNOT BE EXPECTED
TO PRESENT A TRADE-OFF ANALYSIS NOR IS ONE REQUIRED."
END TRI-TAC COMMENTS.

B. BEGIN DCA COMMENTS. "THE OPERATION AND MAINTENANCE
SPECIFICATION IS WELL WRITTEN. IT POSES NO PROBLEMS. IT
IS A COST-EFFECTIVE SPECIFICATION THAT WILL SERVE TO
MINIMIZE THE NUMBER OF SUPPORT PERSONNEL AND, BECAUSE OF
THE MODULAR SWITCH DESIGN WITH POSSIBLE OUTSIDE MAINTEN-
ANCE AND REPAIR OF EQUIPMENT, SHOULD SERVE TO REDUCE
THE NECESSITY FOR HIGHLY SKILLED PERSONNEL AT THE SWITCH
SITE. IN TERMS OF COST-EFFECTIVENESS, IT IS NOTED THAT
A PROVISION IS MADE FOR THE REPAIR OF EQUIPMENT BY EITHER
ON-SITE PERSONNEL OR BY THE CONTRACTOR, WHICHEVER IS
MORE COST-EFFECTIVE. THIS PLACES THE BURDEN ON THE CON-
TRACTOR TO JUSTIFY HIS POSITION REGARDING REPAIR PROCE-
DURE FROM AN ECONOMIC STANDPOINT. HENCE, FOR O AND M,
THE BIDDER WILL BE FORCED TO ESTABLISH A COST-EFFECTIVE
SET OF RULES IN HIS DESIGN TO MINIMIZE REPAIR COSTS TO
NATO. THIS PART OF THE SPECIFICATION IS DETAILED AND
THOROUGH ENOUGH TO ENSURE COMPARABLE RESPONSES FROM ALL
POTENTIAL BIDDERS." END DCA COMMENTS.

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